



AB BCN S.L. is a Spanish privately owned company which distributes high quality antibodies and related reagents and services to scientists in universities and research institutions for “in vitro” biomedical, biotechnical and veterinary research. The company was founded in 2004 by scientists who perform basic and clinical research and is associated with experienced personnel in logistics and business administration.

Our sources for antibodies and reagents are primary manufacturers, international distributors, research institutes and universities.

We are located in Barcelona (Spain), Buenos Aires Santiago de Chile. To place an online order or request technical support, please go to our web page: [www.antibodybcn.com](http://www.antibodybcn.com).

We are a customer-oriented company. Our success is customer satisfaction. Close relationships with customers and technical experience are our competitive advantage. Both allow us to detect problems early on, as well as anticipate new opportunities for growth.

If you are a company manufacturing and / or commercializing high quality antibodies or related reagents for research in Biomedicine, Biotechnology and Veterinary Medicine, we invite you to develop a closer relationship with the Spanish, Argentinean and Chilean customers. We can serve you by facilitating the highly administrative supply process, by hearing the customer’s needs by way of our periodical visits, and also by knowing the customer’s cultural and linguistic context, etc.

If you are a research team, we can buy your high quality antibody or reagents and distribute your latest products throughout the scientific community. We are open to discuss and arrange agreements that are specific to each case.

**We are looking for new products which we can distribute in Spain, Portugal and South America.**

Scientists need to be research-focused, and a specialized facilitator can ensure that the supply process runs smoothly, through procurement of the necessary materials, logistical oversight, and quality control. We are a customer-oriented company. We believe our mission is to serve research teams.

We strive to create a customer-focused environment and to provide personalized



solutions to your supply needs. In our visits to research laboratories we are looking for customer problems. We are happy to help you in solving those specific problems. Solving customer supply problems is our business.

We wish to foster open communication with customers and their institutions so that the process of supply to research teams is easier and more effective. We always appreciate your input.

Our company is committed to quality. We distribute high quality antibodies, and test them in our laboratory, yet we also appreciate customer feedback in order to improve our services. We are interested in building a network to improve information about our products and services. Our technical support team is here to help you to achieve the results you should expect.

You simply place an order online and you will receive the product in your laboratory. We will send the invoice to the designated administrative division. We provide all necessary technical support services required by our customers: product searches, desired aliquots for antibody tests or for reduced use, free samples, technical specifications, certificate of analysis sheet, etc.

## Our Mission

We supply high quality antibodies and related reagents, services and technical support for research to scientists in universities and research institutions. We are distributors for foreign companies and national and international research laboratories, and our primary commitment is to our customers. We are engaged in a variety of functions to ensure product quality and to provide service that guarantees customer satisfaction.

Our company provides a major advantage for your South American and Spanish customers by facilitating the administrative procedures associated with the processing and payment of orders. For the administrative staff of the research centers, dealing with foreign companies is always a complex task. A local distributor can facilitate this relationship, given its knowledge of the local cultural customs, such as the local language, administrative norms, etc.

## Our Vision

Scientists need to be research-focused, and a specialized facilitator can ensure that the supply process runs smoothly, through the procurement of necessary materials, logistical oversight, and quality control. Currently, these functions are not provided by universities or research institutions, and therefore gives us an opportunity for serve both the researchers and their institutions.





**Business Practices:** We believe in integrity, in treating others fairly, with respect and trust, following ethical business practices and the belief that all participants should benefit from the business interaction.

**Customer Focus:** We strive to understand the specific work environment of the customer, to provide complete personalized solutions for their needs in reagents supply. We endeavor to create a comfortable relationship with our customers to ensure long-term satisfaction.

**Commitment to Excellence and Teamwork:** We distribute high quality products and services. We are on the forefront of technological advances and adapt according to research and market evolution and trends. We consider ourselves a member of the customers' team and we explore new solutions and opportunities for our clients. Thus, we enhance cooperation between our staff and business partners.

### Our Values

**Science Orientation:** We are a science-based company with a highly qualified staff that is committed to innovation and sound scientific practices.

**Growing with Our Business Partners:** Success of our business partners, suppliers and customers, is always good news for us. We want collaborate effectively with our partners for success.

